

# Medicaid Enrollment and Revenue Processing

I have been working with Medicaid data in Michigan since the inception of the capitation system in 1998. During this time I have seen many changes and a significant increase in the complexity of the programs.

These complexities make it very difficult for an agency to have their staff stay abreast of the various components of the programs, such as: the specific rules for each program - for instance is retro-active enrollment paid or unpaid within each program; current rate structures – sometimes these have changed four times in one year.

That's where I come in. The best efficiencies are gained by standardizing the solutions and spreading them over several agencies. This allows each agency to use their data to best fit their business needs, but avoids redundant effort. In addition, I validate the files when I receive them and work with the State if there are errors or corrections needed – generally, this is transparent to the individual agencies.

For example, developing something like the new web portal system requires specialized software and quite a bit of development time. For one agency to invest that amount of time, money and effort is not practical. I spent the resources in an effort to meet your request for access to simpler, more flexible information.

All data is processed and maintained in strict compliance with HIPAA security and privacy regulation. Absolutely no one has access to your data without your specific permission. However, we have the systems in place to make any data available to anyone you choose.

**DKHowe.com**

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## Standard Service Offerings

While our standard service package includes downloading the enrollment and revenue source files from the state, processing them into useable data, and transferring that data to customer's local data systems, your needs may be different. We can customize a service array to your specific needs – routine support, special projects, or temporary coverage for staffing vacancies.

Services available include;

### Medicaid Enrollment and Capitation Reports

The complete process from DCH source files through finished reports or any part of the process, depending upon your agency's needs. More than 200 stock reports and charts are available.

### Data Analysis

We can either analyze your data to identify patterns or work with your staff to help them learn more about how to do this part of their work in less time and with greater confidence. Computers are capable of doing more of the work, but it does not happen automatically.

### Medicaid Enrollment and Capitation Projections

Annual or semi-annual enrollment and capitation models forecasting your expected enrollment and/or revenue for the duration of the year or for the coming year.

### Training on Statistically Valid Sampling of Claims and Charts

We provide training on statistically valid sampling techniques compliant with OIG standards. These practices are simple to implement and we provide free software to aid in reducing staff time spent on sampling.

### Geopolitical demographics



These are 125 page customized reports with detailed demographic data for your county or service area. They include minority populations, population trends for various subpopulations, distributions by year of age and age groups, and distributions by gender. These include historical values and projections.

Please let us know how we can help you achieve your business goals.

## MACap Web Portal

In addition to providing all data in standard database formats and providing a wide array of stock reports and charts in pdf format, we are now able to offer secure web access to your data. The new MACap Web Portal system allows you to access you data from any computer having internet access. You can view stock reports, use the new interactive reporting system to run ad hoc reports, or view your data in a data analysis cube format.

### Cube Data Access

Data warehouse cubes allow you to view your data with whatever you wish to use as row and column headings. You simply open the model and drag/drop headings as you wish. You can adjust them any way you wish to immediately see the results. These are drill down capable, so you can see aggregate data or fine detail as desired. With two mouse clicks, you can export the data you see to Excel for further analysis.

### MACap Web Portal – Analysis Grid DKHowe.com

Select: Manistee Benzie CMH

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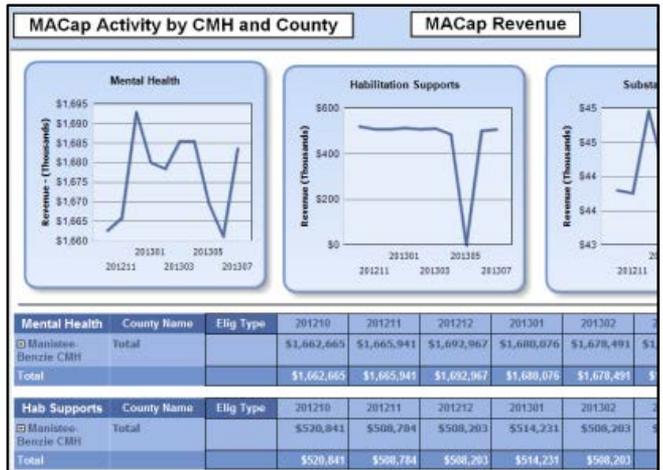
Manistee-Benzie CMH

		MH Enrolled	Total MH Capitation Amount	HSW Enrolled	HSW Capitation Amount
<input checked="" type="checkbox"/> FY2010-11	201012	7,100	\$558,980		\$415,933
	201011	7,067	\$561,123		\$426,217
	201010	7,053	\$538,473		\$444,450
FY2010-11 Total		84,383	\$6,659,800	922	\$5,129,760
<input checked="" type="checkbox"/> FY2011-12		83,390	\$6,468,843	879	\$4,990,997

This is not actual data

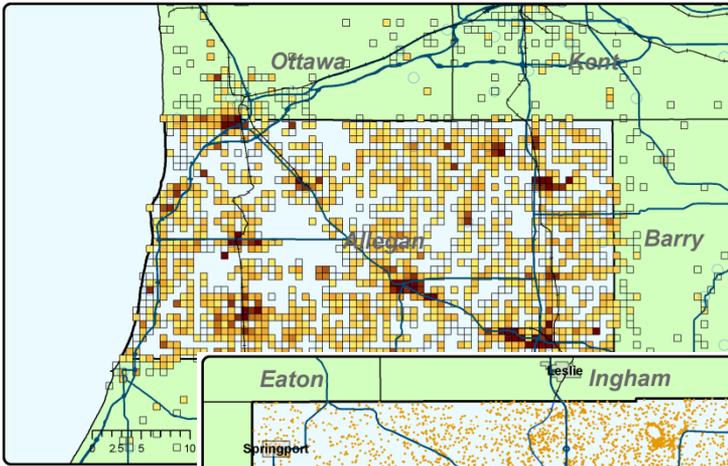
### Ad hoc Reports

Ad hoc reports work much the same as cubes and are drill-down capable, but they use a stock format and can be used for quick, consistent views. Essentially, they are executive dashboard views.



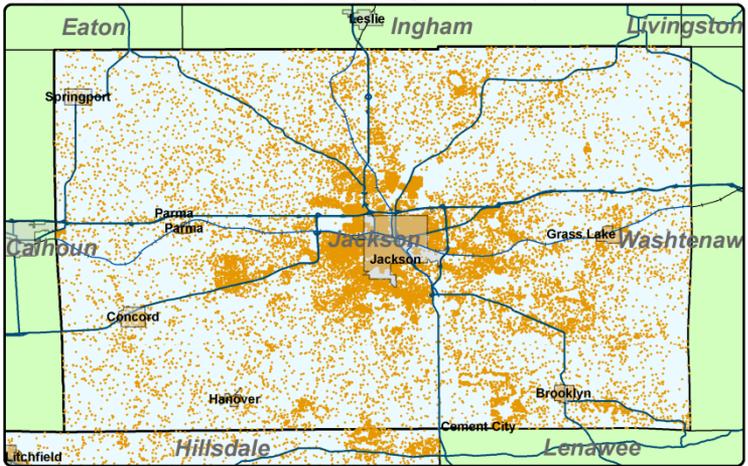
## Geo-Mapping

We provide maps displaying where the general population lives or where your active clients live, with respect to where your clinics are located.



**Population Density by Grid**

**Population Density Dot Plot**



Any map can have overlays of highways, rivers, cities and towns, and your clinic locations. You can also have the maps show school districts or ZIP codes.

It can be helpful to know how many clients live more than x miles away from your closest office. Experience has shown there is a very direct correlation between travel distances and no-shows.